





# **Gamania Digital Entertainment**



#### **Disclaimer**



This presentation material contains forward-looking statements and information. Forward-looking statements are statements that are not historical facts, including statements about our beliefs and expectations. Any statement in this presentation material that states our beliefs, expectations, predictions or intentions is a forward-looking statement. These statements are based on plans, estimates and projections as they are currently available to the management of Gamania Digital Entertainment Co., Ltd. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events, or otherwise. Forward-looking statements involve inherent risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement.

#### **Contents**

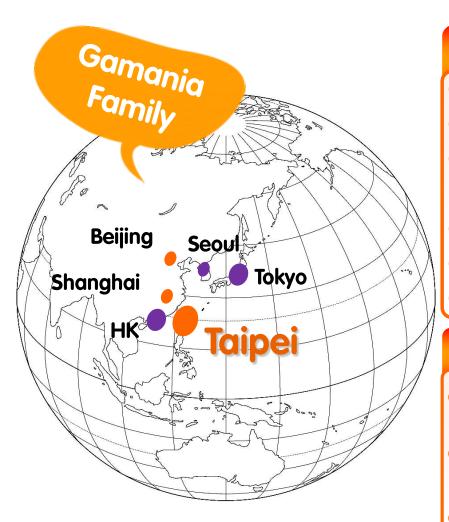


- **Company Overview**
- Industry Introduction
- Operating Performance
- **Earnings Review**
- Investment Highlights

# **Company Overview**

### **Leading Online Game Service Provider**





- Game Operating & Developing Business
- Game Operating Business

#### **Snapshot**

- Online game operator and developer
- Headquarters in Taipei
- Subsidiaries in Taiwan, Tokyo, Hong Kong, Beijing,
  Shanghai, & Seoul
- Listed in 2002 (6180.TT)
- Paid-in Capital up to NT\$1,589m (US\$47m)
- Employees around 1,260

#### **Main Game Titles**

- Operates 21 MMOGs, "Lineage" & "Maple Story" are major titles
- Operates 17 Casual Games, "CSO", "Kart Rider", "BnB", & "Getamped" are popular
- Launched 14 new titles in 2008 and plans to launch more new titles in 2009

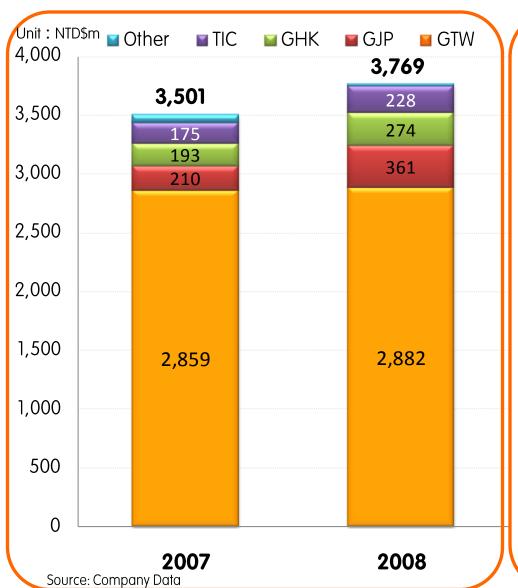
# **Major Operating Sites' Profile**

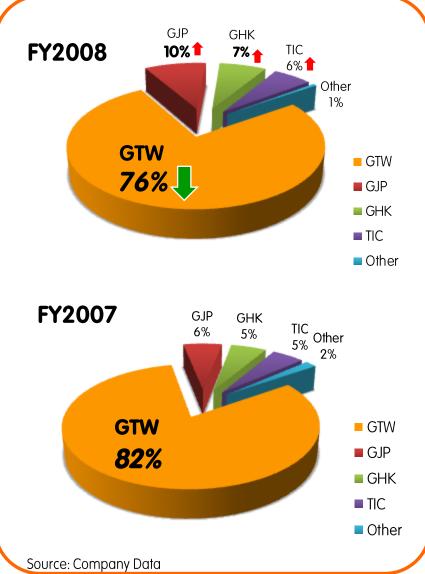


<b>Entity Name</b>	gamania Taiwan	gamania Hong Kong	gamania Japan	<b>PIODEX</b>
1. Setup Time	1995	2000	2001	2004 (Invested)
2. Location	Taipei	Hong Kong	Tokyo	Taipei
3. Business	Game Operator & Developer	Game Operator	Game Operator	Game Operator
4. Capital	NTD\$1,589m	HKD\$36m	JPY\$330m	NTD\$112m
5. Employees	676	60	70	102
6. MMOG titles	13	17	6	5
7. Casual titles	11	13	1	4

## **Annual Revenue by Operating Sites**

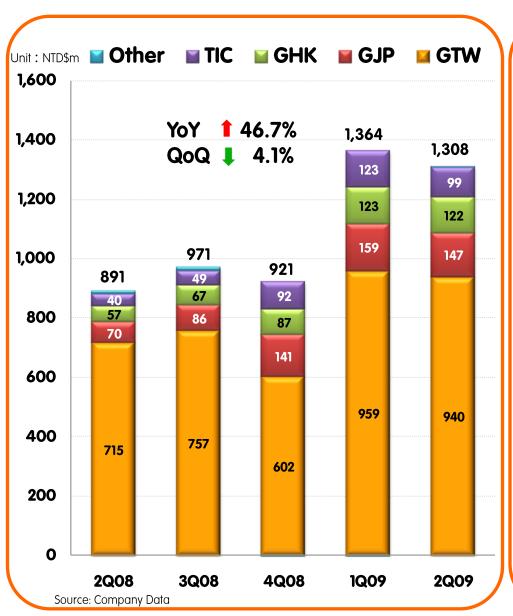


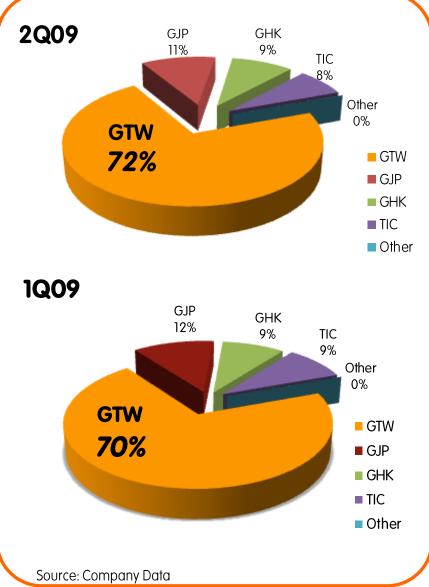




## **Quarterly Revenue by Operating Sites**







### **Milestones**



1995 ~ 2000

- Headquartered in Taipei in 1995
- Launched first self-developed PC-game "Convenience Store"
- Established Gamania corporate logo
- "Convenience Store" was granted "The Best Game" by Taipei Computer Association
- Launched first Massively Multi-player online game (MMOG) "Lineage" in 2000

2001 ~ 2005

- "Lineage" was granted the "The Best Online Game" by Taipei Computer Association
- Gamania Logo was granted "The Golden Award" in Taiwan
- Gamania logo was granted "The Golden Award" and posted in China CIS Year Book
- "Hero 108" was granted "Digital Content Prototype Design Award: Animation"
- Launched "Maple Story" in 2005 and successfully attract the young users

2006 ~ Now

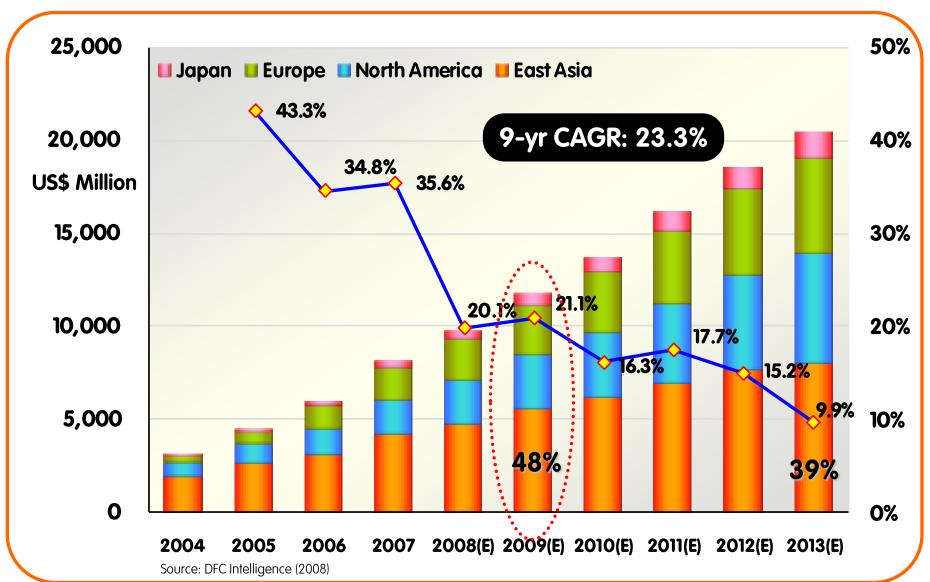
- "Zodiac" was granted the "Digital Content Prototype Design Award: Online Game"
- Launched casual game "Kart Rider"
- Launched first self-developed MMOG "Bright Shadow"
- Launched self-developed MMOG "Zodiac" & "SianMoDao"
- "gamania.com" ranked Top 4 in online entertainment and Top 35 in Taiwan Web100, granted by Business Next
- Gamania was granted "Taiwan Superior Brands" by Bureau of Foreign Trade, Ministry of Economic Affairs.





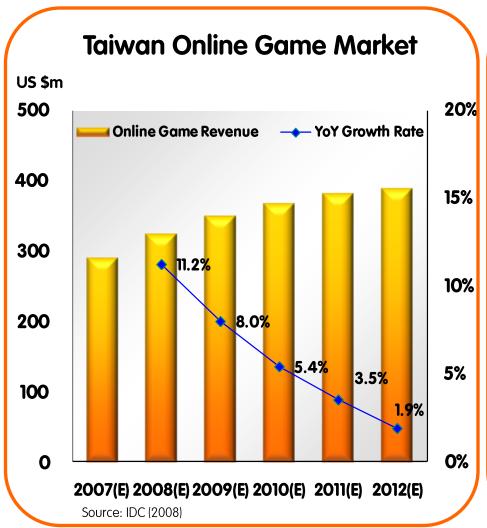
### **Global Market**

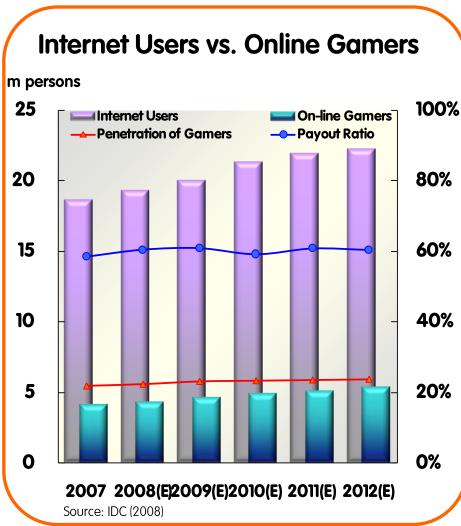




#### **Taiwan Market**

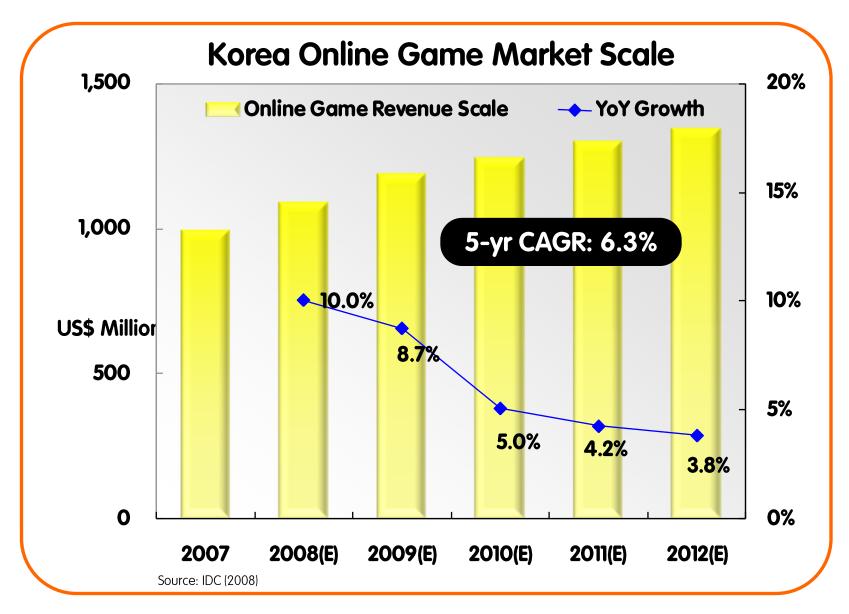






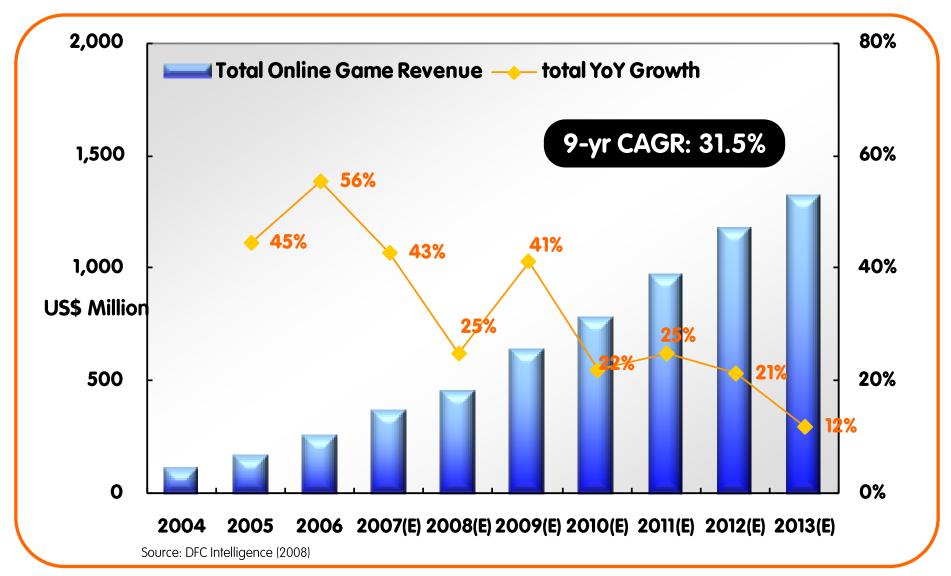
### **Korea Market**





## **Japan Market**

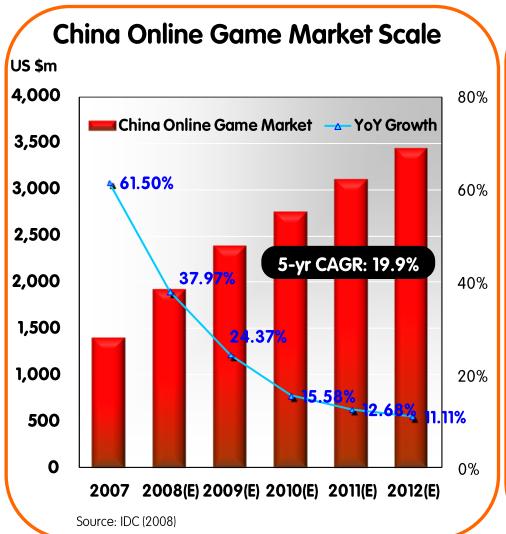


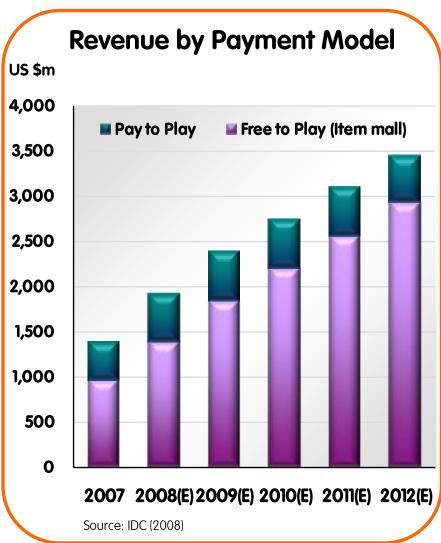


<sup>\*</sup> The survey excluded the game revenues created by communication devices such as mobile

#### **China Market**



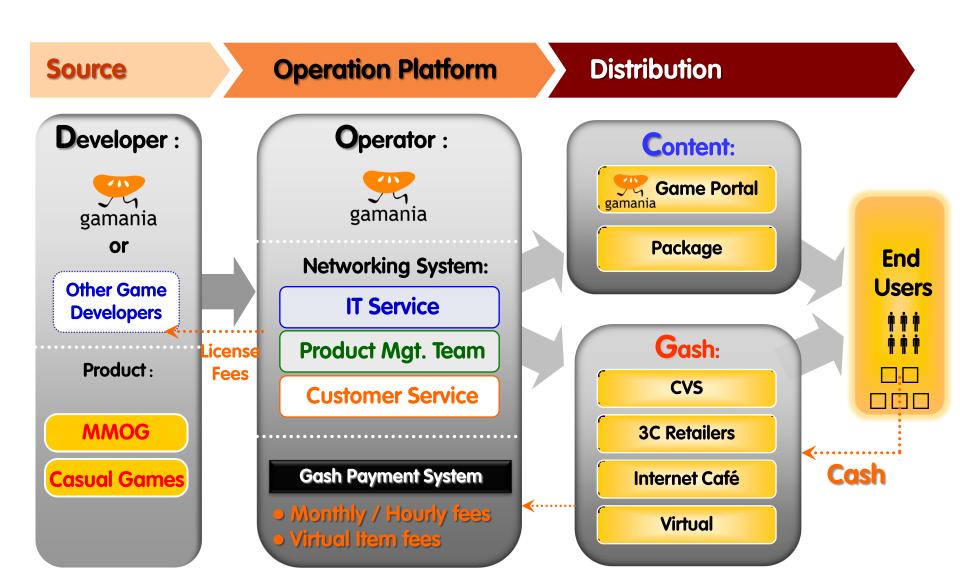




# **Operating Performance**

### **Business Model**





#### Game Titles and Genres Breakdown



WWOG	Lineage (NCsoft)	Holy Beast (Easy Fun)	SianMoDao (Alibangbang)
	Gersang (Joyon)	Fantasy Earth Zero (Square Enix)	Chi bi (Perfect World)
	Laghaim (Nako)	R2 (NHN)	THEOS (Aramaru)
	N-age (Cedar)	Bright Shadow (Gamania)	Pandora Saga (Gonzo Rosso)
	////iorelexon)	TianJi (Ferry Game)	Xin Sian (Pixel Soft)
	Maple Story (Nexon)	Zodiac (Playcoo)	Atlantica (Ndoors)
	Dream of Mirror (Softstar)	Millennium Promise(Youxiland)	Dungeon & Fighter (Nexon)

**Hustle (SOE)** 

Alive (TECMO)

**Total:21 titles** 

Getamped (CyberStep)	Art of War (GNI & Gamania)	Kung Fu Hustle (SC
Getamped 2 (CyberStep)	Groove Party (Hanbit Soft)	Kuso Party (WizQ)
Grand Chase (KOG)	Counter Strike (Valve/Nexon)	Dead or Alive (TEC/
Crazy Arcade BnB (Nexon)	Slugger (Neowiz)	
(Delaccingo Eyou)	Alteil (Gamepot)	
Kart Rider (Nexon)	Atrix (NCsoft)	
Glanding–Gaming Platform	Tales of Heroes (Winking)	

**Total:17 titles** 

## Flagship Titles' Solid Performance



## Lineage

#### Popular MMOG with 9-yr lifespan

- Fantasy style 2D MMORPG
- Licensed from NCsoft
- Over 9 years life-span
- Subscription based

(USD\$11/month; USD\$0.6 for 12hrs)

- Members > 6m
- Current PCU: 150,000
- Monthly ARPU:

NTD\$300~800

Paid rate >80%



#### **Best RPG for pupils & parents**

- Cute style 2D MMORPG
- Licensed from Nexon
- Over 4 years life-span
- Free to play (Item mall)
- Members > 9m
- Current PCU: 100,000
- Monthly ARPU:



### Counter Strike

#### Exciting FPS with Creative Mode

- 3D FPS (First Person Shooter)
- Licensed from Nexon/Valve
- Over 1 year life-span
- Free to play (Item mall)
- Members > 3m
- Current PCU: 50,000
- Monthly ARPU:

NTD\$400~700

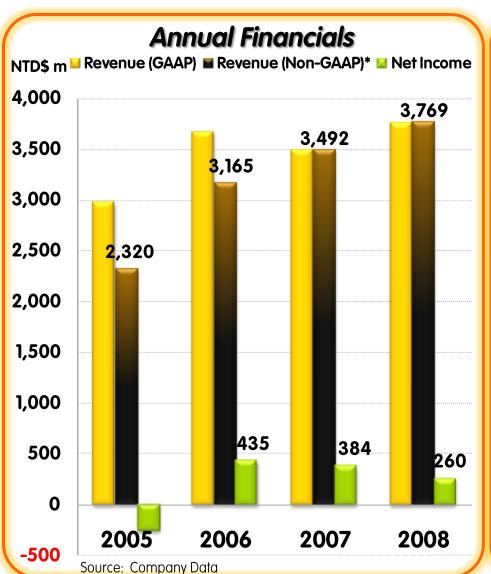
Paid rate: 20%

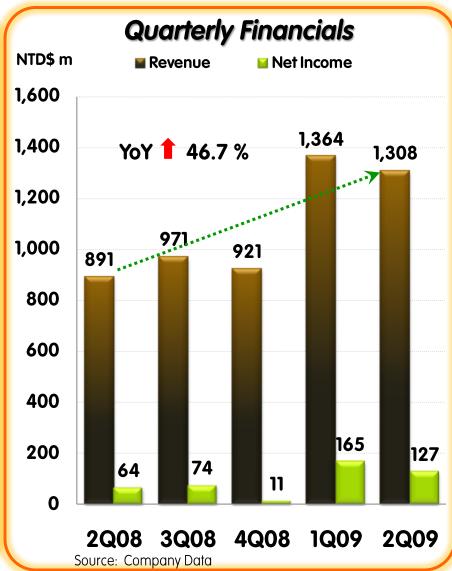


# **Earnings Review**

# Consolidated Results of Gamania Group gamania

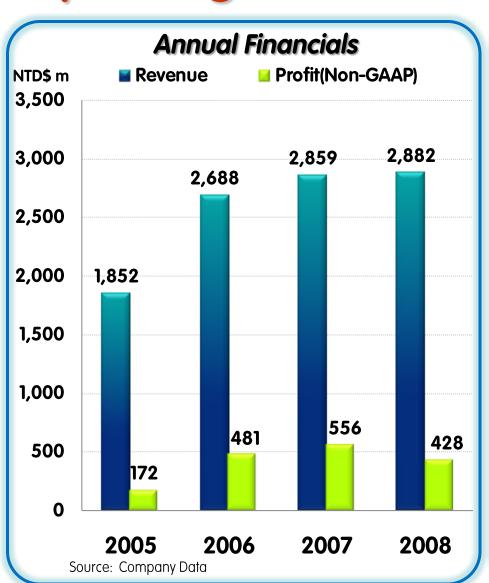


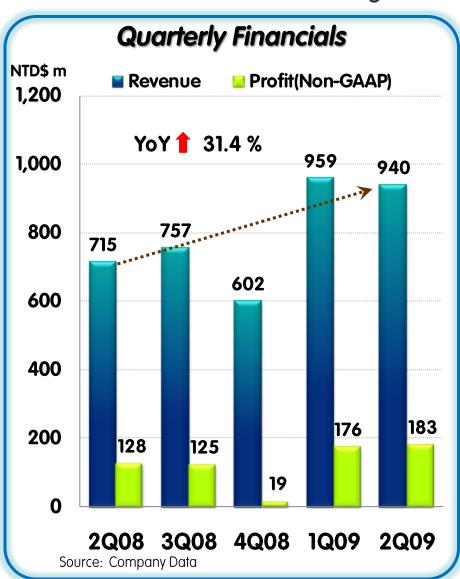




## **Operating Results of Gamania Taiwan**







# **Investment Highlights**

### **Corporate Strategy**





Diversify game titles to attract more users



Enhance R&D to design quality titles



Superior results in Japan & HK, target China & Westerns next



Create new application of digital entertainment

#### 2009 Guidance



- "Zodiac" and "Counter Strike" would generate revenue for the whole year
- Flagship title "Lineage" and "Maple Story" released new episode with new characters
- Abundant new titles enrich the pipeline and sustain growth momentum
- The benefit of cartoon and online game "Hero 108" is promising



# Q & A Time



