



### **Gamania Digital Entertainment**



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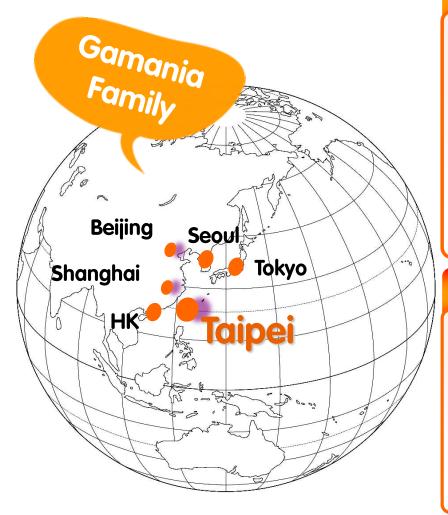


- **Company Overview**
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## **Company Overview**

### Leading Online Game Service Provider gamania





#### **Snapshot**

- Online game operator and developer
- Headquarters in Taipei
- Subsidiaries in Taipei, Tokyo, Hong Kong, Beijing, Shanghai, & Seoul
- Listed in 2002 (6180.TT)
- Paid-in Capital up to NT\$1,589m (US\$47m)
- Employees around 1,260

#### **Game Titles in Operation**

- Operates 20 MMOGs, "Lineage" & "Maple Story" are major titles
- Operates 16 Casual Games, "CSO", "Kart Rider", "BnB", & "Mabinogi" are popular
- Launched 14 new titles in 2008 and 12 new titles in 2009

### **Milestones**



1995 ~ 2000

- Headquartered in Taipei in 1995
- Launched first self-developed PC-game "Convenience Store"
- Established Gamania corporate logo
- "Convenience Store" was granted "The Best Game" by Taipei Computer Association
- Launched first Massively Multi-player online game (MMOG) "Lineage" in 2000

2001 ~ 2005

- "Lineage" was granted the "The Best Online Game" by Taipei Computer Association
- Gamania Logo was granted "The Golden Award" in Taiwan
- Gamania logo was granted "The Golden Award" and posted in China CIS Year Book
- "Hero 108" was granted "Digital Content Prototype Design Award: Animation"
- Launched "Maple Story" in 2005 and successfully attract the young users

2006 ~ Now

- "Zodiac" was granted the "Digital Content Prototype Design Award: Online Game"
- Launched casual game "Kart Rider"
- Launched first self-developed MMOG "Bright Shadow"
- Launched self-developed MMOG "Zodiac" & "SianMoDao"
- "gamania.com" ranked Top 4 in online entertainment and Top 35 in Taiwan Web100, granted by Business Next
- Gamania was granted "Taiwan Superior Brands" by Bureau of Foreign Trade, Ministry of Economic Affairs.



#### **Business Model**

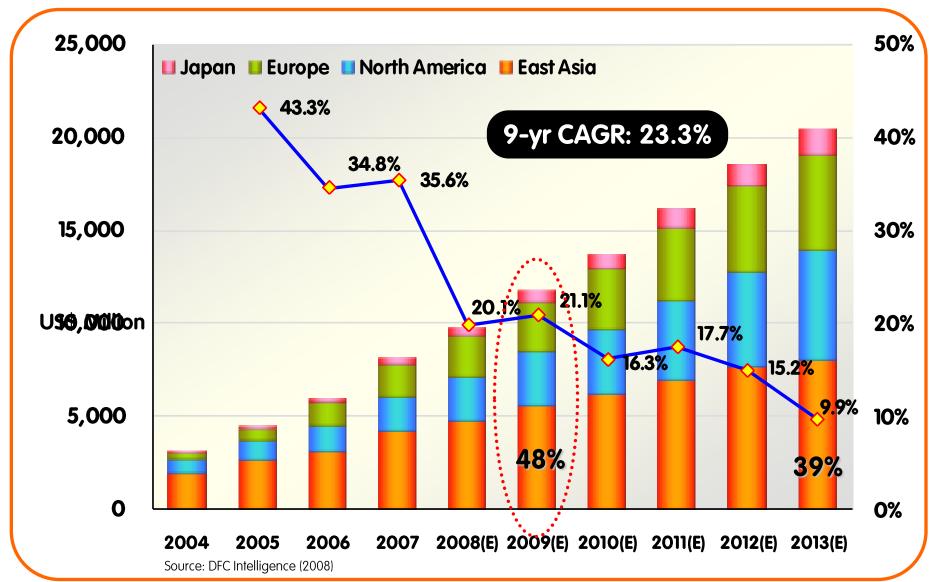


#### Source **Operation Platform Distribution Developer:** Game Portal gamania Licensing License gamania **Fees In-House Package** End **Networking System Development Users IT Service** Co-**Development** Gash: **Product Mgt. Team CVS Product: Customer Service** MMOG **3C Retailers** Cash **Gash Payment System** Casual Games Internet Café Monthly / Hourly fees Virtual Virtual Item fees

# **Industry Outlook**

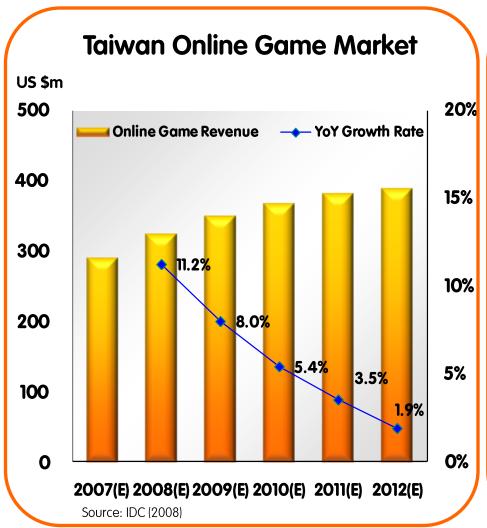
### **Global Market**

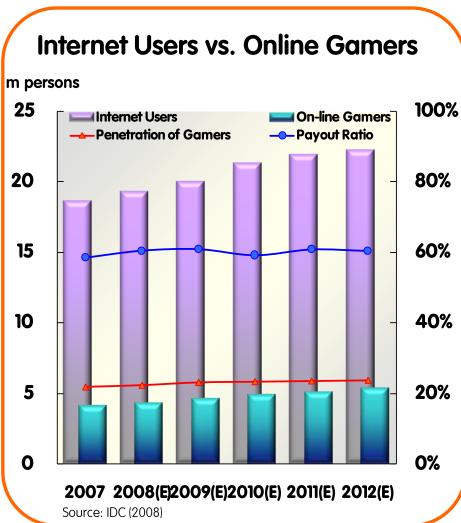




#### **Taiwan Market**

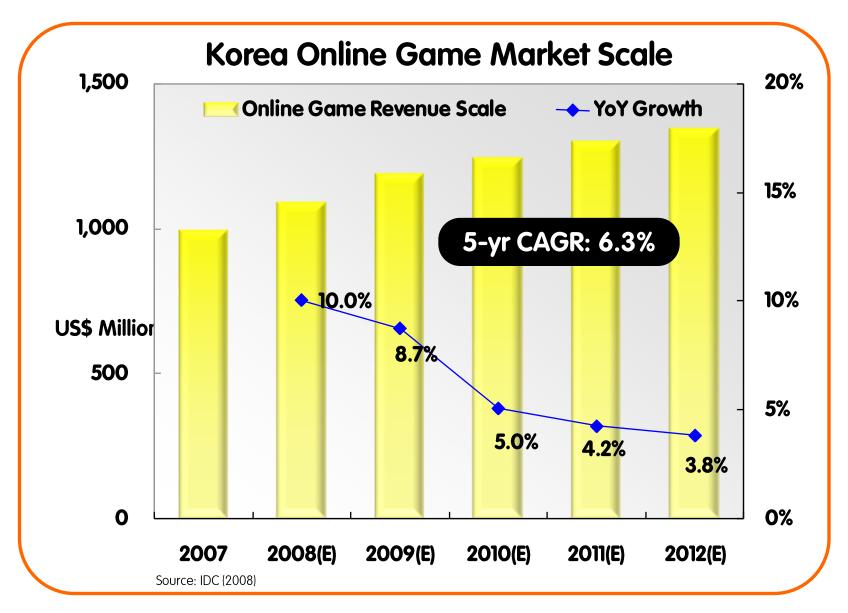






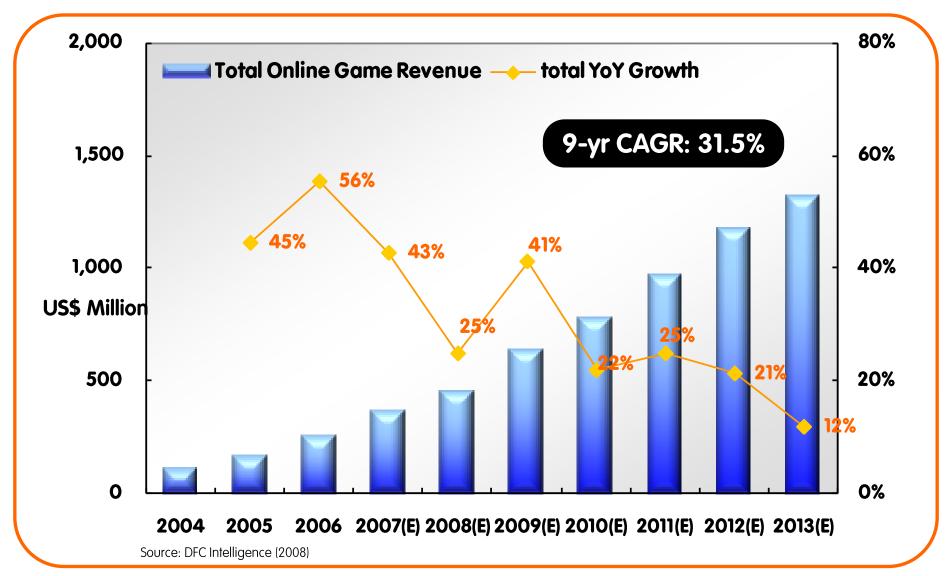
#### **Korea Market**





### **Japan Market**



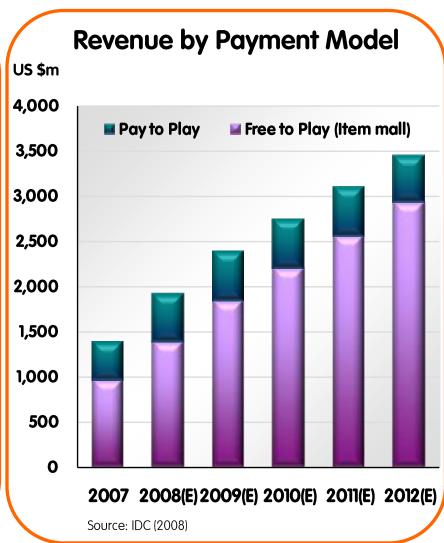


<sup>\*</sup> The survey excluded the game revenues created by communication devices such as mobile

#### **China Market**







## **Operating Performance**

### **Consolidated Results of Gamania Group**



(Unit: NTD\$K)	2009Q1~Q3	2008Q1~Q3	YoY
Net Sales	3,984,467	2,847,344	39.9%
COGS	(1,951,411)	(1,454,721)	34.1%
Gross Profit	2,033,056	1,392,623	46.0%
Operating Expense	(1,626,277)	(1,114,986)	45.9%
Operating Income	406,779	277,637	46.5%
Non-Operating Gain	11,466	62,199	-81.6%
Non-Operating Loss	(15,889)	(22,628)	-29.8%
Pre-tax Profit	402,356	317,208	26.8%
Net Income	292,059	248,866	17.4%
Basic EPS	2.00	1.62	-

### **Investment Highlights**

### **Growth Strategy**





Excavate more players through diversified titles





**Enhance R&D Capability** 





**Target China & Western Markets next** 





Create new application of digital entertainment





# Q & A Time



